


Berlin Brandenburg Airport

The new Airport for Europe

Berlin, 18.09.2012 | Dr Till Bunse | VP Marketing | Berlin Brandenburg Airport



A photograph of an astronaut in a white spacesuit on the moon's surface. The astronaut is captured in a dynamic, mid-air pose, as if jumping or falling. The lunar surface is covered in grey dust and small rocks. To the left, a grey plastic jerrycan sits on the ground. To the right, a large, cylindrical object wrapped in gold thermal insulation is partially visible. The background is the stark blackness of space.

"Life is what happens when you're busy making other plans."

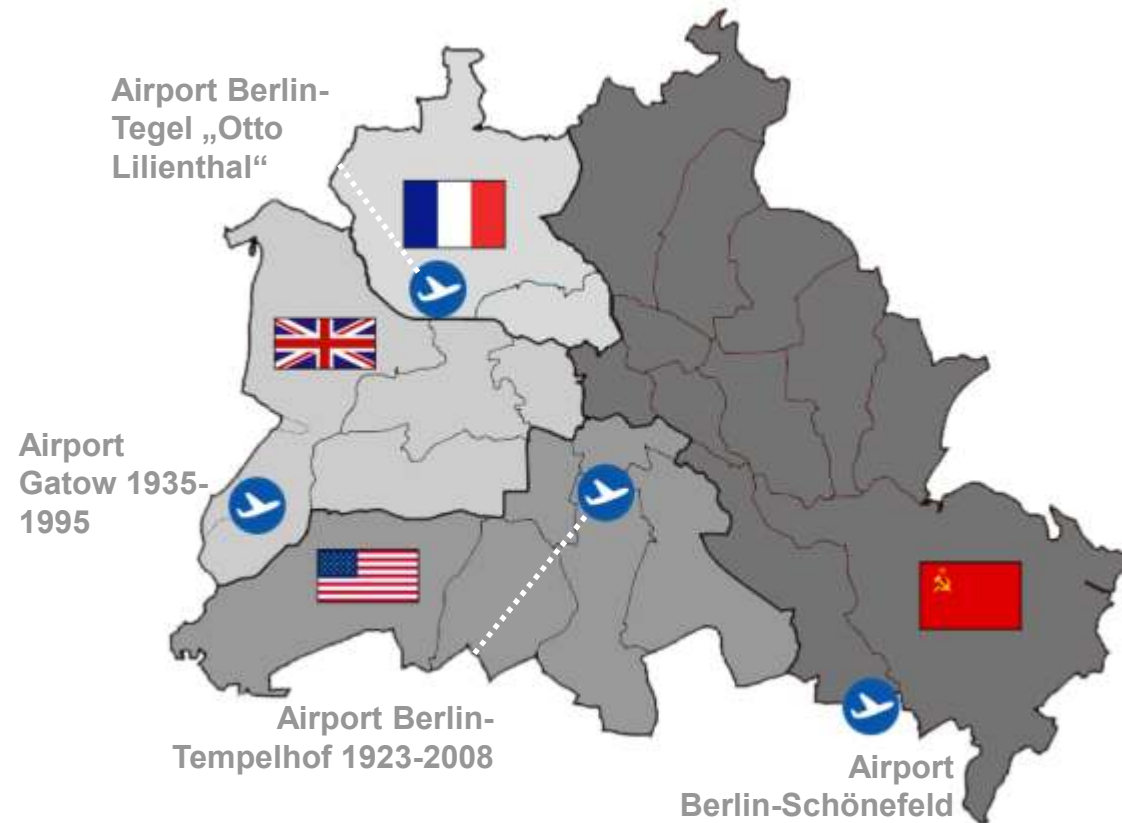
- John Lennon, Musician

Agenda

- **Reasons for the new Airport**
- The Project
- Next Steps

Berlin air traffic 22 years ago

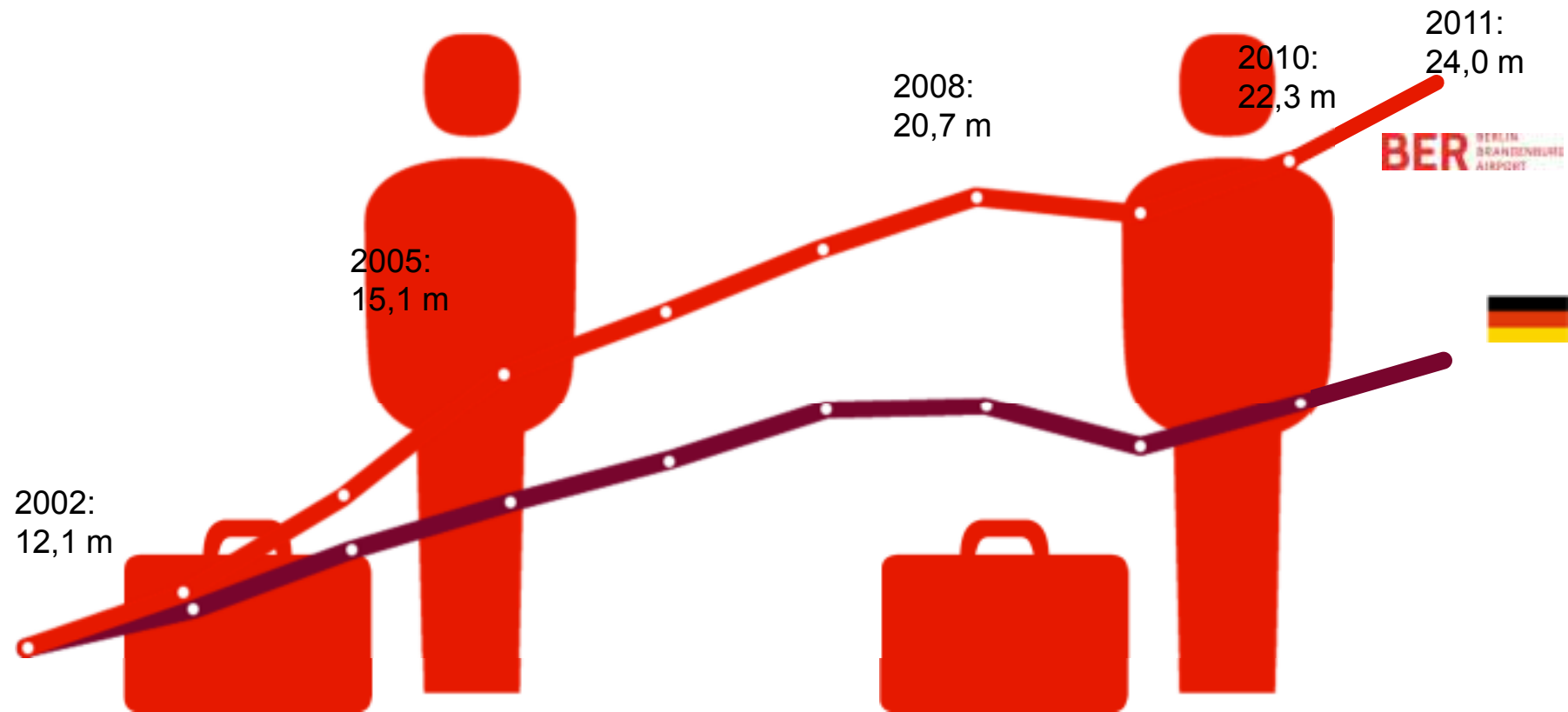
Divided city – Divided airport system.



**Passenger Numbers doubled
Within 9 Years.**



Berlin Airports better than the German Average For the 9th Year.

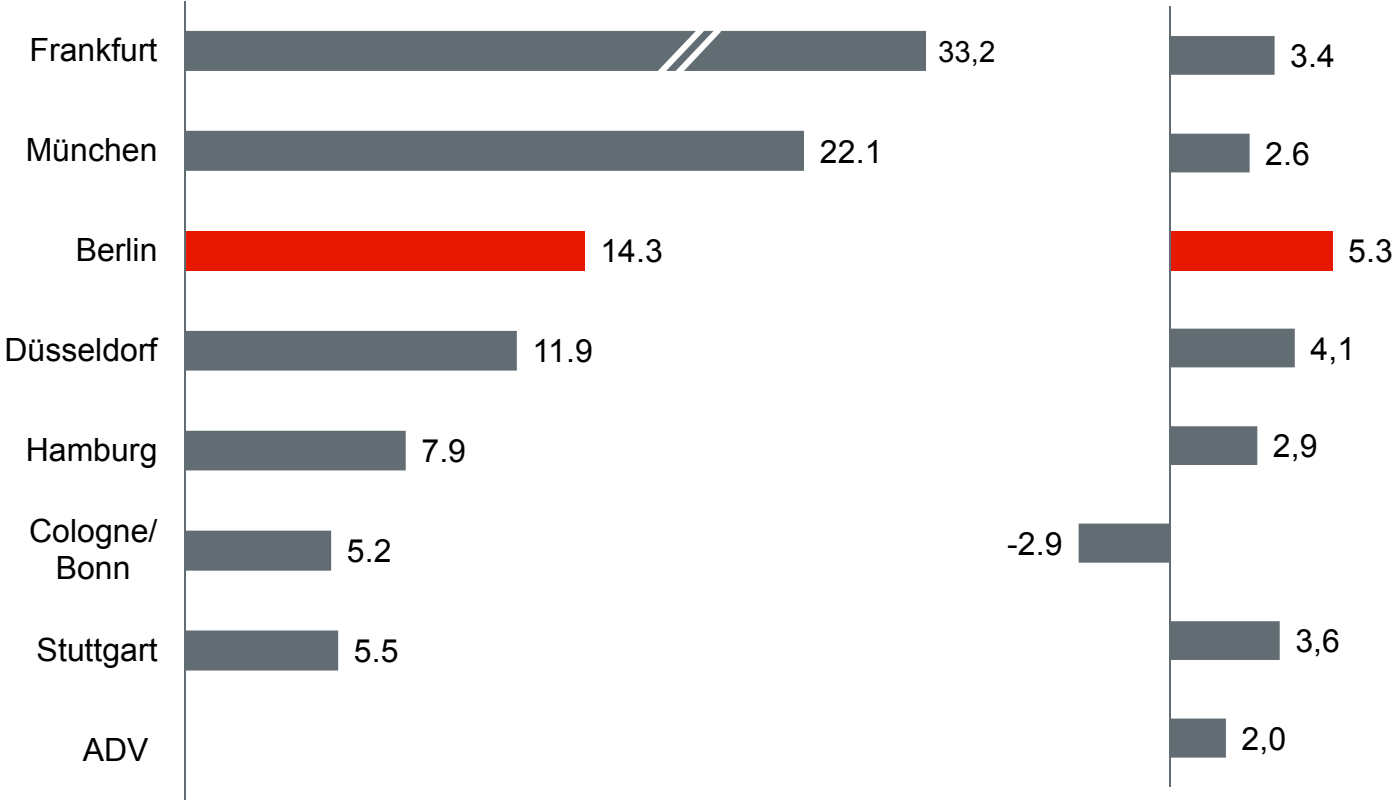


Benchmark German Airports

January to July 2012





Passengers (in Mio.)

Growth compared to previous year in %



Traffic Development Berlin

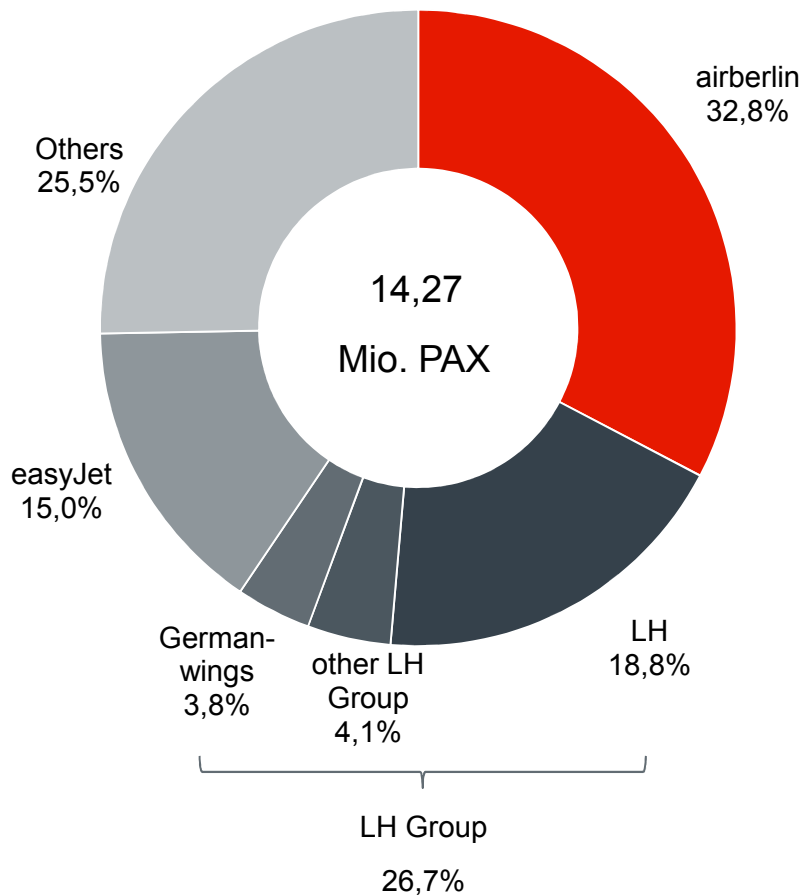
January to August 2012

| | | Total | | | Growth in % | | |
|---|---------------|-------------------|-----------|------------|--------------|-------|-------|
| | | BER | SXF | TXL | BER | SXF | TXL |
|  | Passengers | 16.600.533 | 4.754.394 | 11.846.139 | 5,7% | 1,2% | 7,6% |
|  | Transfer Rate | 6,0% | | | 3,9% | | |
|  | Movements | 160.775 | 48.081 | 112.694 | -0,2% | -1,4% | 0,3% |
|  | Cargo (in t) | 21.263 | 3.098 | 18.165 | 0,3% | 2,8% | -0,1% |

Airline Market Shares in Berlin

January to August 2012

Market Share in %



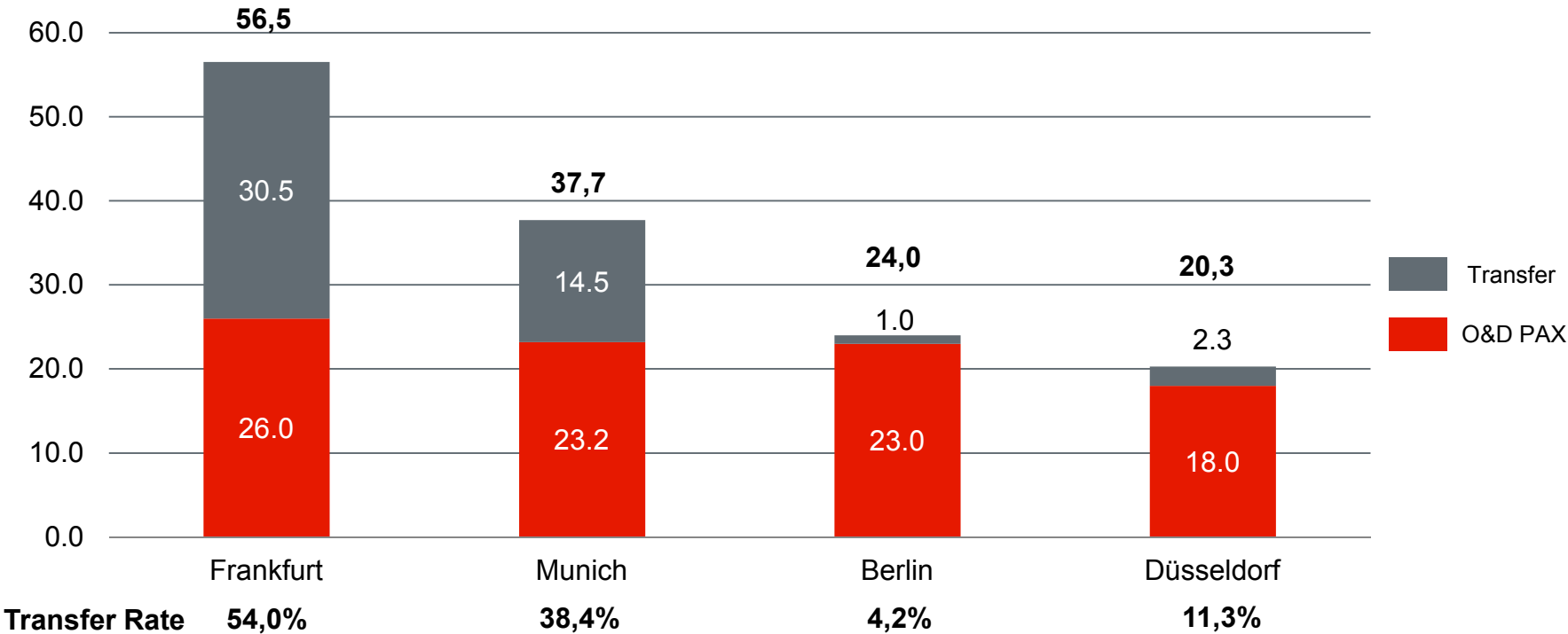
Change in Market Share by

| | |
|---------------------|-------|
| • airberlin | -0,4% |
| • Lufthansa (Group) | +1,7% |
| – LH | +3,8% |
| – other LH Group | -0,9% |
| – Germanwings | -1,3% |
| • easyJet | +0,5% |
| • Others | -1,7% |

Third biggest airport-system in Germany

Transfer passengers numbers are below-average

Passenger numbers in Millions (2011)



Magnificent Capital Hub. Gateway to the East.

Three reasons for this:

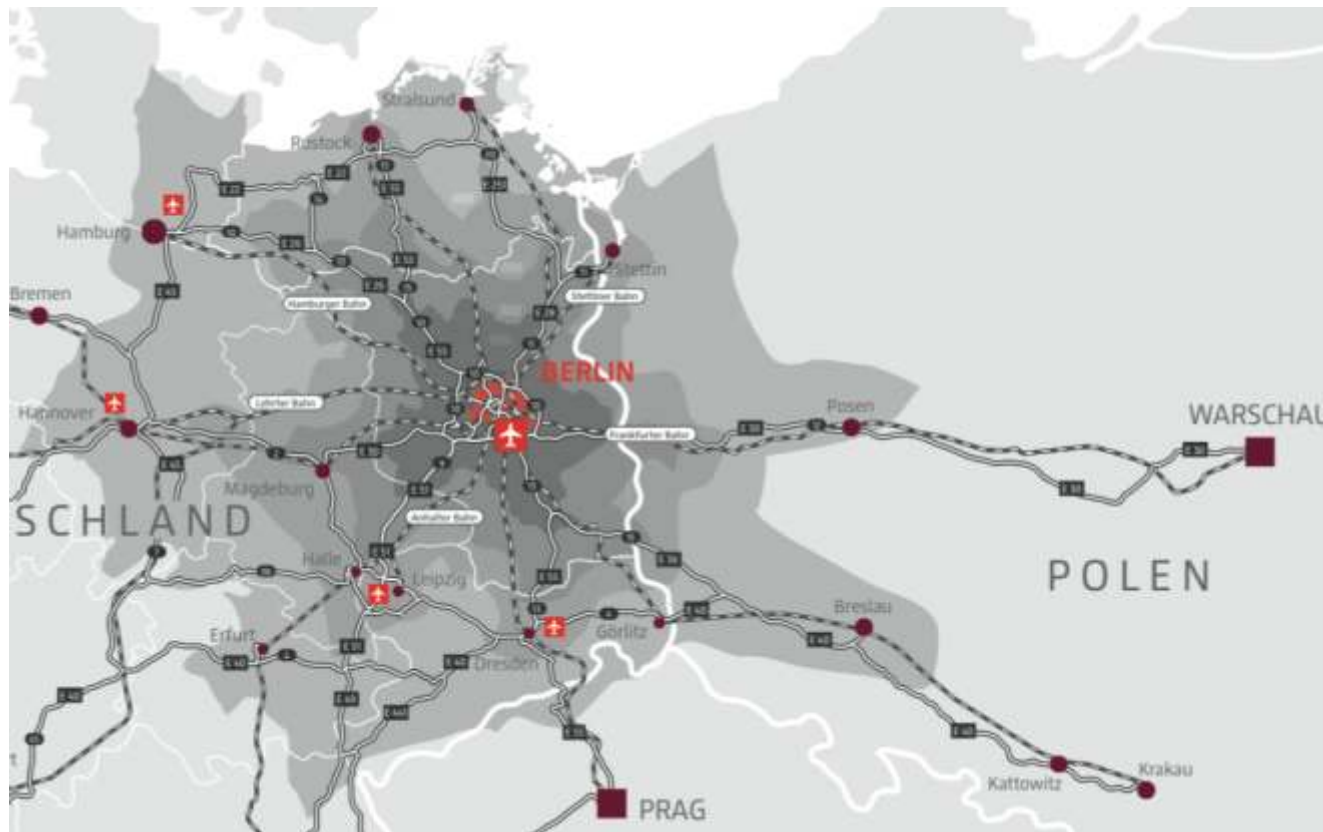


Agenda

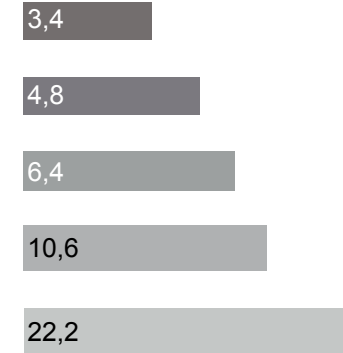
- Reasons for the new Airport
- **The Project**
- Next Steps

Berlin Brandenburg Airport

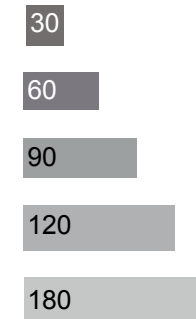
Unique Location in Central Europe.



People (million)

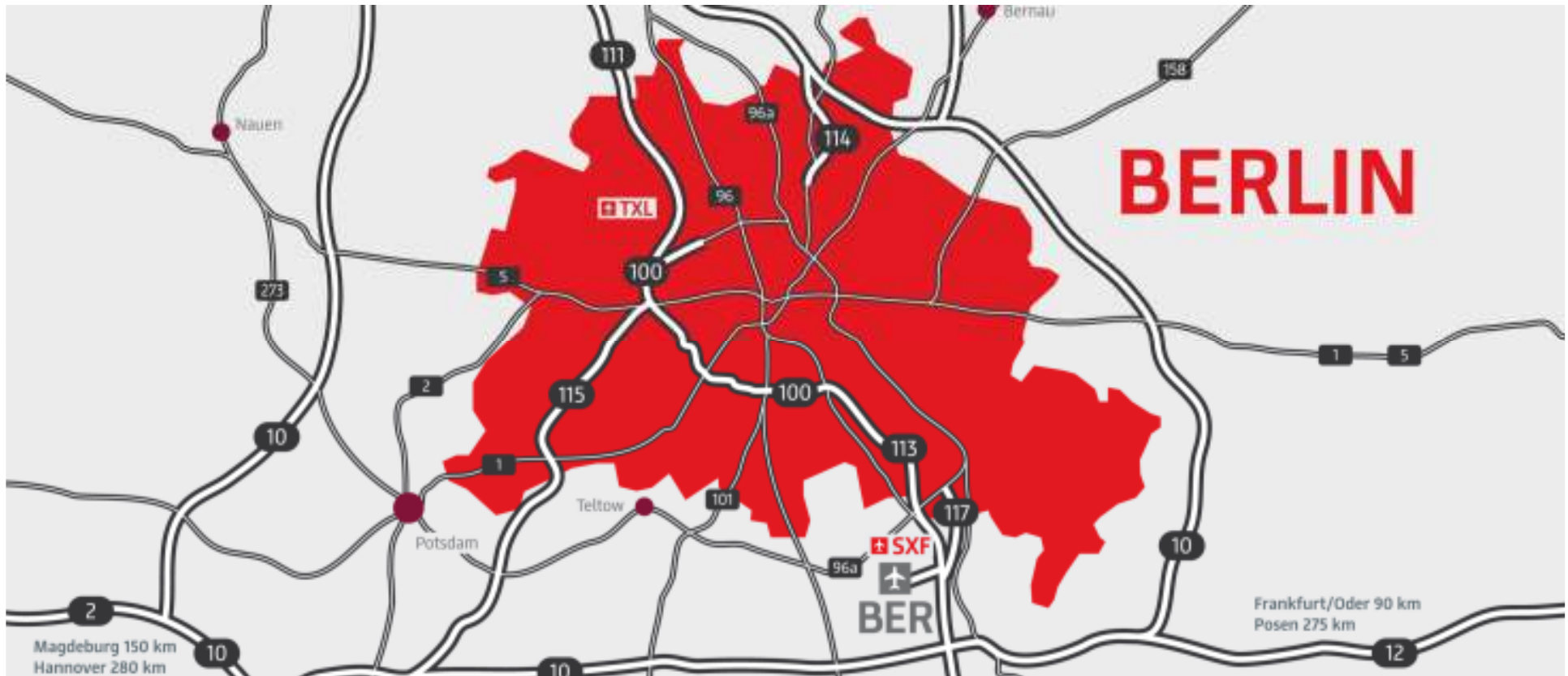


Distance (minutes)

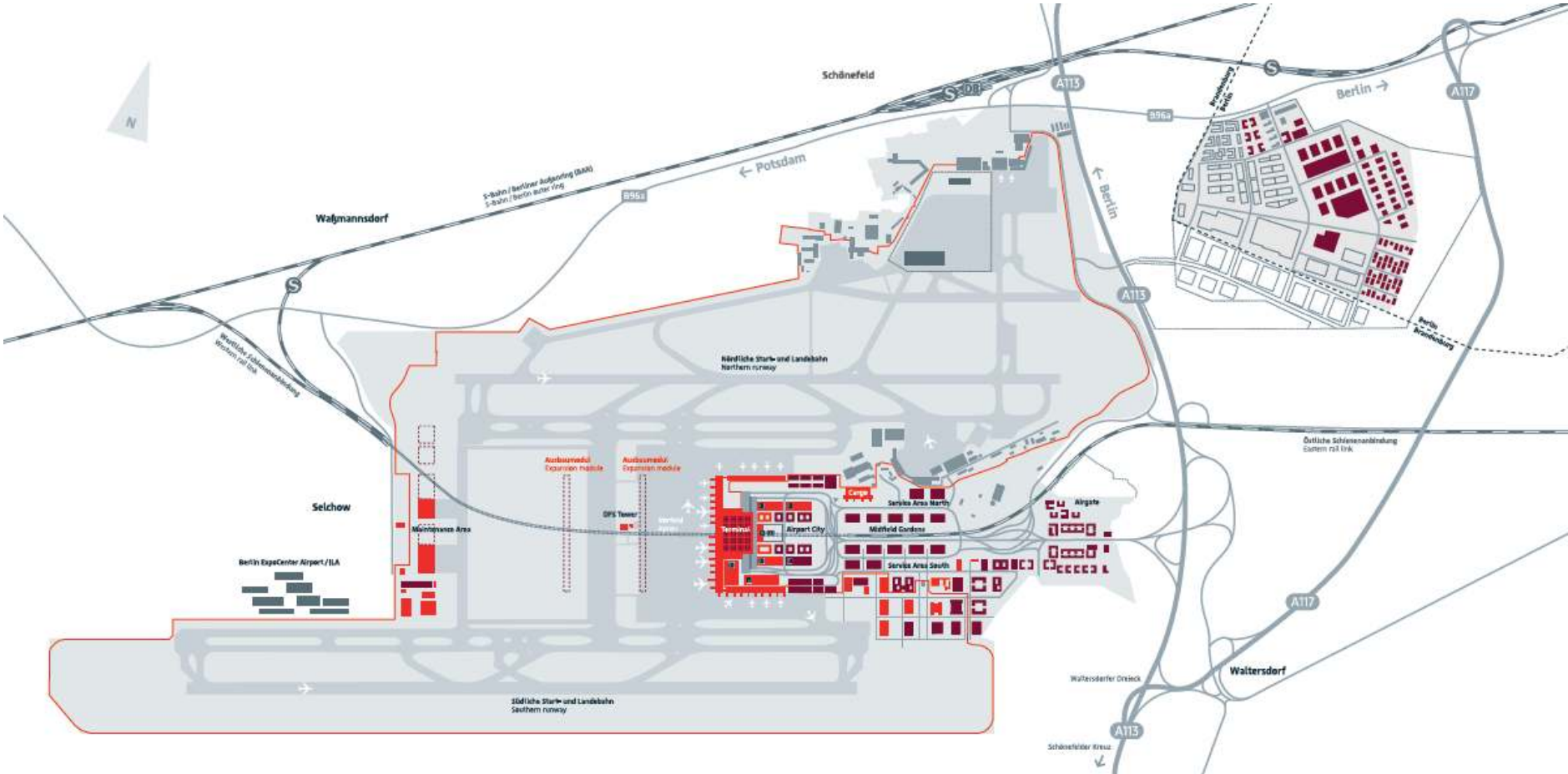


BER-Location

Close to the Berlin City Center



Berlin Brandenburg Airport Airport Layout



Berlin Brandenburg Airport Aerial View



Berlin Brandenburg Airport Car Parks



Berlin Brandenburg Airport Check-in Hall



Berlin Brandenburg Airport Terminal Market Place



Berlin Brandenburg Airport

Waiting Area and Gates – Main Pier



Berlin Brandenburg Airport Airport Layout



Agenda

- Reasons for the new Airport
- The Project
- **Next Steps**

What happend?

Timeline of Events

- Beginning of May Fire-protection will not be approved by authorities
- 8 May 2012 Opening postponed
- 17 May 2012 Cooperation with planning company and COO is stopped.
Thorough review of all plans and works commenced.
17 March 2013 is set as new opening date
- May to August Thorough review of project plan
- 1 August New COO: Horst Amann
- 7 September New opening date: 27 October 2013

Problems found during project review



Plans for fire protection system are partially faulty
detailed plans are partially m



Installations of cabel tracks are partially incorrect



Coordination & controlling of the construction-site
has been flawed

Slide 24

z2

keine slotrestriktionen eingefügt

zeuner, 28/03/2012

Berlin Brandenburg Airport

Next Steps

- Until autumn 2012
Creation of missing detailed plans
- Autumn to 2012 spring 2013
Conclusion of remaining works
- Summer 2013
Integrated testing and final approval through authorities
- Summer to autumn 2013
Resumption of technical operations and trial runs
Delivery of supplies and stocks for retail-area
- 26 October 2013
Closure of SXF and TXL
- 26/27 October 2013
Relocation of equipment
- 27 October 2013
Start of operations of BER

BER

**BERLIN
BRANDENBURG
AIRPORT**